

# ENGAGING COLLEAGUES IN COLLABORATIVE RELATIONSHIPS

## Working together to support Client Outcomes

### AIMS OF THE PROGRAMME

To help clinicians negotiate the roles required to achieve clients' identified outcomes and to engage collaboratively to form effective relationships with colleagues.

**PROPOSED PROGRAMME:** The programme is delivered in two parts with around 3 months between sessions. The **structure** of the programme is:

- **A core programme (double-handed facilitation)** – comprised of a 2-day module covering:
  - The impact of perceived hierarchy on effective professional partnerships.
  - The principles of collaboration and effective negotiation
  - Skills in identifying and clarifying assumptions and interpretations.
  - Skills in clarifying and negotiating professional boundaries
  - Sustaining client-led practice in the face of professional dissent.
  - Sustaining assertive communication with a range of professional colleagues
- **A follow-up day (single-handed facilitation)** – comprised of a one-day module (facilitated by one of the course facilitators) covering:
  - Supporting each other to sustain effective collaboration
  - Reflecting on your own practice
  - Supporting others to support effectively

### LEARNING OUTCOMES:

**By the end of the programme, participants will be able to:**

- agree desirable and achievable outcomes with other professionals, clients and parents/carers
- negotiate successfully the level of engagement/input needed from each professional involved to achieve these outcomes
- influence and agree how the outcomes will be evaluated
- collaborate in reviewing and re-negotiating needs according to measurable outcomes

**The programme is suitable for all Health, Education and Social care professionals, ideally from the same geographical area.**

### COSTS:

**Up to 12 participants:** £4,400 + £660 VAT = **£5,060** plus travel and accommodation (for two people for 2 nights and 1 person for an extra night) + VAT

**FACILITIES:** These will be provided by the commissioning organisation and should include:

- a large room with sufficient space for small group break-out
- an LCD/powerpoint projector (we will supply a laptop) and a flipchart
- refreshments, as appropriate
- photocopying of handouts.

**Facilitator/s will be allocated to your programme according to the dates agreed.**